



Date: July 31, 2017

TO WHOM IT MAY CONCERN

Marine Josso, Doctor of Veterinary Medicine, has worked for our company during a 24-month contract with Olmix Asia-Pacific between August 2015 — July 2017, serving as Regional Manager of the Technical Service, South-East Asia. During this time, she was responsible for providing technical support for our two principal ranges of products, “For Farm” and “For Vet”, in all of South-East Asia. This role included managing end-to-end technical marketing (writing documentation, engagement in scientific seminars, managing external partnerships with distributors) and promoting to a wide range of customers from farmers to retailers to integrators and veterinarians.

Marine is a motivated, self-driven, very intelligent, and high-energy individual. During her tenure at Olmix APAC, she routinely traveled 3-4 times/month between Vietnam, Philippines, Cambodia, Myanmar, Thailand and Malaysia managing external vendor-partners, customers, and performing training sessions (internal and external) with great success. Her work directly impacted positive sales growth year-over-year in these areas. Marine was uniformly well-liked and appreciated by all stakeholders across various capacities during these projects.

Marine has a “get things done” work ethic, and relentlessly pursues goals in a timely manner without compromising quality in high-stress environments. She can work independently and drive tasks to completion with full ownership. Marine has superlative communication skills (English-French) that she was able to put to good use in producing technical literature, ranging from trial reports to posters to bulletins as also delivering technical speeches in front of large audiences across Asia. Marine showed leadership in presenting at the Philippine Veterinary Medical Association (PVMA) to over 2,300 veterinarians.

Marine has proven herself as a teamplayer with high-integrity, and was awarded a significant bonus in April 2017 to recognize her positive impact. She was also offered a chance to renew her contract with Olmix APAC to include widened scope to perform Market research & strategy positioning.

I strongly recommend Marine Josso without any reservations. You may contact me for any further information.

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